WALLA WALLA REGIONAL AIRPORT 2015 ACCOMPLISHMENTS

FAA PROJECTS

- AIP #28: W & H Pacific completed the FAA mandated Wildlife Management Plan and staff has received its first of annual training requirements at a cost of \$3,800 in addition to beginning daily inspection/maintenance of avian & mammal control. Final funding sources for assessment and plan:
 - o 90% FAA = \$53,914
 - 10% Airport = \$5,990
- AIP #28: Idaho Fence completed the construction of AOA fence for the Gun Club and Drag Strip at a cost of \$149,545. JUB Engineers completed the design and engineering for project at a cost of \$59,290. Final funding sources for engineering, construction and grant administration:
 - o 91.88% FAA = \$197,238
 - o 8.12% Airport = \$17,431
- AIP #29: Opp & Seibold completed the installation of the one-way revolving security door in the terminal building at a cost of \$133,701. DOH Architects designed the project at a cost of \$15,407. Final funding sources for design, construction and grant administration:
 - o 90% FAA = \$134,727
 - 10% Airport = \$14,969
- AIP #30: Entered into a Design Engineering contract with JUB Engineers for the Taxiway Reconstruction project at a cost of \$597,560. Funding sources with grant administration:
 - o 91.88% FAA = \$552,713
 - 4.08% Airport = \$24,586
 - 4.06% WSDOT = \$24,261
- AIP #30: Entered into an engineering contract with JUB Engineers for the design and bidding of an Aircraft Rescue & Fire Fighting (ARFF) truck at a cost of \$39,025. Funding sources:
 - o 91.88% FAA = \$35,856
 - 8.12% Airport = \$3,169
- AIP #31: Entered into a Consultant contract with Mead & Hunt for the Airport Master Plan project at a cost of \$558,418. Funding sources with grant administration:
 - o 91.88% FAA = \$519,506
 - o 4.06% Airport = \$22,956
 - 4.06% WSDOT = \$22,956

MAINTENANCE OF ASSETS

- Entered into a contract with POW for the construction of the Maintenance Equipment Building at a cost of \$275,780. Final costs with engineering, POW and staff completed installations was \$318,000 of a \$320,000 approved budget. The Airport entered into a 3% loan with the Port for the repayment of \$245,000.
- Entered into an Interlocal Agreement with the City of Walla Walla for the bidding and installation of Cured In Place (CIPP) sewer lining from the Parshal Flume to the city connection on west side of airport at a cost of \$61,491.
- Entered into an agreement with Walla Walla County Public Works to chip seal Piper Avenue at a cost of \$25,583.
- Airport Maintenance staff seal-coated the hangar entrances of the north and south Thangars on the general aviation ramp at a cost of \$27,000.
- Entered into a contract with KC Industries to screw down and repair the metal roofing on the south T-hangars at a cost of \$19,948.
- Entered into a contract with Elsom Roofing to install a gutter system on 1 of 4 south T-hangar buildings at a cost of \$5,356.
- Entered into a contract with Walla Walla Electric to install security cameras in the terminal building at a cost of \$18,826.
- Entered into a contract with KC Industries to re-roof the Buty Winery production facility located at 315 E. Cessna at a cost of \$34,645. Yearly lease revenue for the building is \$18,036.
- Entered into a contract with Gillespie Roofing to re-roof the Passenger Terminal Building at a cost of \$275,000.
- Airport Maintenance staff constructed an overflow parking lot with 45 additional stalls on the south end of the terminal building at a not to exceed cost of \$30,000.
- Installation of new trolleys on the east side doors of Skyrunner's Shelter Hangar at a cost of \$8,385. Cost includes a set of refurbished trolleys to begin the next door. Trolleys built new and refurbished by Don Dawes. Airport maintenance personnel installed.
- Completed building improvements (insulation, natural gas heaters and ADA restroom) for new tenant Karie Brodhun with Two Birds at a cost of \$7,000.
- Purchased a new rider lawn mower for lawn maintenance at a cost of \$14,639.
- Purchased a used maintenance vehicle for summer maintenance at a cost of \$4,400.

COMMERCIAL AIR SERVICE

- The Port of Walla Walla, Walla Walla Regional Airport and Visit Walla Walla partnered to provide a \$55,000 Marketing and Advertising Campaign to promote Walla Walla and air service with digital advertising in the Bay and Los Angeles California markets. The "clickthru" rates were above industry standards. Funding sources:
 - Port of Walla Walla = \$25,000
 - Walla Walla Regional Airport = \$15,000
 - Visit Walla Walla = \$15,000
- Alaska Airlines announced that beginning on March 13, 2016 that ALW will have a 3rd flight for (4) days per week.
- Port Commission adopts an "Airlines Incentive Policy" to encourage additional commercial air service.
- In 2015 the airport had record passenger enplanements and several months of record passenger traffic. Load factors averaged 80%. Year-to-date passenger enplanements are up 15% from the same period last year. Total passenger enplanements well above 39,000.

NEW LEASE AGREEMENTS

- Entered into a 3-year contract with SullinAir as the aviation fuel provider for the airport. SullinAir leases the system and trucks for \$31,000 1st year, \$36,000 2nd year and \$48,000 3rd year.
- Entered into a lease agreement with Karie Brodhun with Two Birds for building located at 925 E Street. First year lease revenue is \$8,532.
- Entered into a lease agreement with J & J Vintners for incubator building located at 594 Piper Avenue. First year lease revenue is \$10,800.
- Entered into a lease agreement with Shot in the Dark Craft Distillery for incubator building located at 596 Piper Avenue. First year lease revenue is \$10,800.
- Entered into a lease agreement with Harmell Cellars dba: Nocking Point Wines for building located at 225 E. Aeronca Avenue. First year lease revenue is \$24,000.

TENANT COMMUNITY OUTREACH

- Airport hosts quarterly pilot meetings. Local pilots attend to stay connected with airport issues/projects and opportunity to meet with commissioners.
- The Airport held its first Tenant luncheon meeting on March 12 with good representation from tenants.
- The Airport formed a Marketing Committee with tenants to which resulted in changing the name of the industrial park to the "Airport District" and the first edition of a marketing brochure and map for all Airport tenants.
- Port Commissioners and staff toured many of our airport tenants' facilities and businesses to express our thank you for and interest.
- Hosted the Collings Foundation which included the B-17, B-24 and P-51 aircraft open for display and flight tours. The positive support of the Walla Walla community was noticed and appreciated by the Collings Foundation.

OTHER ACCOMPLISHMENTS

- Reached a settlement with Blue Ridge Aircraft Service in the amount of \$75,000 on the aviation fuel system lawsuit for unaccounted fuel.
- Airport successfully passed its annual FAA Part 139 inspection.
- State of Washington Arts Commission and artist Koryn Rolstad installed the "Illuminated Gateway Arbors" sculptures on the industrial park entry and the terminal aviation entry. The Washington State Arts Commission owns the art work and had approximately \$140,000 available dollars from the state funded construction project at the Walla Walla Penitentiary which allocated ½ of 1% of construction dollars to public art. The Airport participated with \$2,000 in electrical costs and \$2,500 in removal of shrubbery and grading.
- Walla Walla County approved a "Golf Cart" zone for the Walla Walla Regional Airport District.
- Port Commission approved comprehensive revisions for the Airport's Rate & Charge Guidelines.